

Dear Supernova Sailor,

### **Reference Supernova Sail Changes**

We should like to explain the changes, and more importantly the reason for the changes, that have taken place during the last two years.

When we started we all sailed with Banks sails. Following many conversations with fleet sailors we were convinced that Hartley's should look to produce a better performance sail and at the same time find a supplier that could produce a sail that was consistent, i.e. every sail the same.

Hyde sails were selected being one of the largest sail makers in the U K with the knowledge that they can supply a good sail also a consistent sail.

It is a fact that although supply was consistent the same sail produced every time plus the fact the Hyde sail won The Nationals the majority of the fleet were still not happy and many sailors went back to using Banks sails.

Prompted by this and the desire to get the whole fleet happy we have again been testing a new sail design but this time we have insisted the sail is tested by different sailors and most importantly in all wind strengths over a long extended period.

I am pleased to say that after several months of testing I am able to inform you all that the new sail is well ahead of any prior sails we have used in the past. We are so convinced of its success that the sail will carry a Hartley Racing Logo and will be with us for many years to come. Job done.

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#### Availability.

1. Banks sail for those who prefer is available.
2. Hyde sail withdrawn.
3. Hartley Race sail available for Delivery in March on the following one off deal.
  - a. Available only to previous Hyde sail purchasers or new boat purchasers during the Year of 2009, £200 off, Nett Price £279.00(inc. vat)
  - b. Open to any Supernova sailor £100 off Nett Price £379.00 (inc. vat)
  - c. To secure your place we require your order confirmation together with a £50 deposit in December 2009 to beat the vat increase

The above offer is open now and will run until the end of December 2009 and will be delivery early March.

I hope the above helps your understanding of the changes and progress we have made. We have done, and will always want to do, the best for our loyal Supernova sailors.

Best Regards,

Richard and Mark

